

# KING ICT

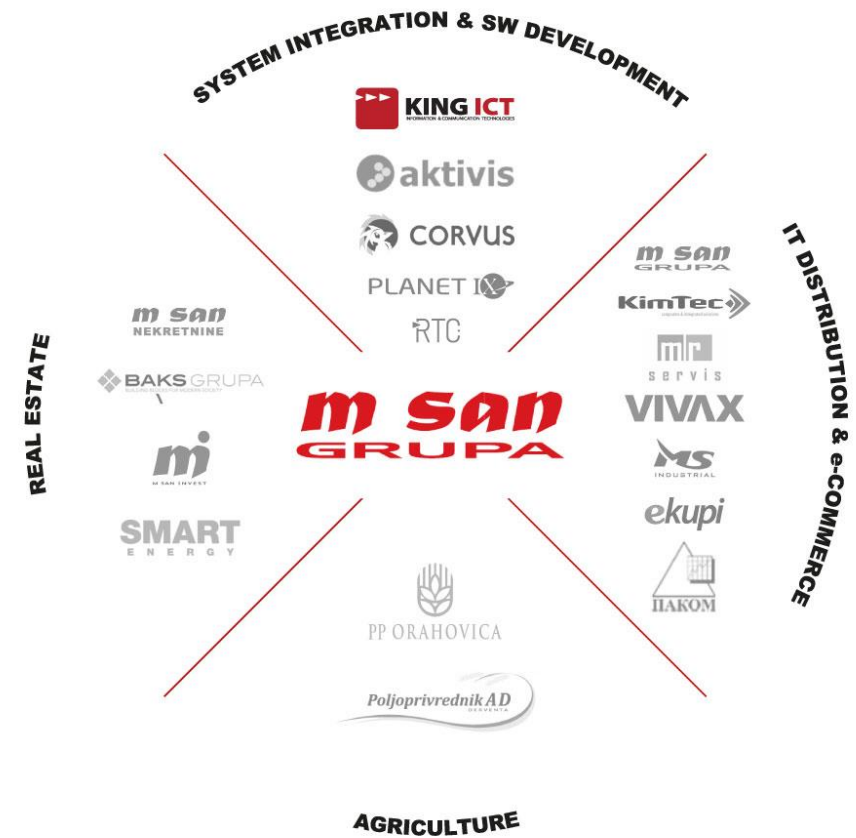
## ICT platforms for future railway systems

Oliver Smolčić, Business Development Manager



# KING ICT

- Regional system integrator founded in 1998 as part of M SAN Group
- Unifying people, business & technology with the goal of contributing to digital society



## Our Locations

- Headquarters:  
Buzinski prilaz 10, Zagreb
- Service Centers:  
Osijek, Rijeka, Split & Zagreb
- Regional Companies:  
Beograd, Sarajevo, Skopje & Pristina

**4**

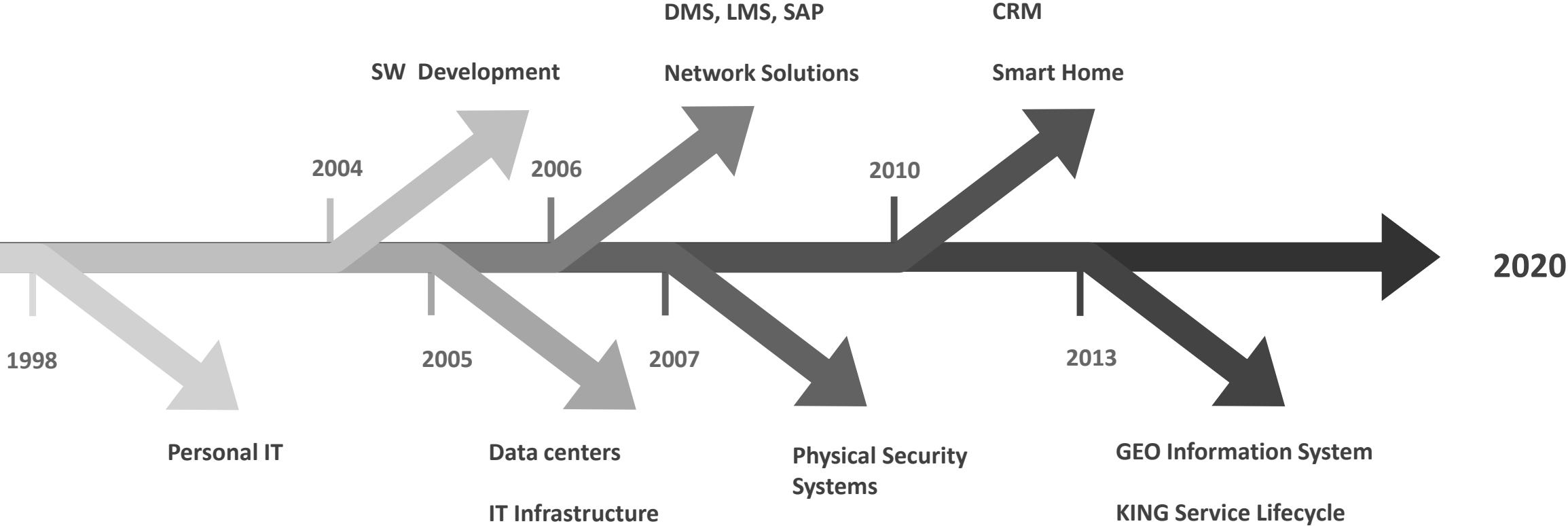
**SERVICE  
CENTERS**

**4**

**REGIONAL  
COMPANIES**



# Business Development - Portfolio



# King ICT

UNIFYING PEOPLE, business & technology WITH THE GOAL OF Contributing to DIGITAL SOCIETY

Revenue  
134 mil Eur in 2018

Employes  
More than 500

Indicators of  
Excellence  
Multiple ISO and other  
certificates

Products and Advanced  
solutions  
Content to stand out



# Our Customers



## TRANSPORT

- Croatia Control
- Croatian Motorways
- Croatian Post
- Croatian Railways
- Dubrovnik Airport
- International Airport Zagreb
- Rijeka – Zagreb Motorway
- Zagreb Municipal Transit System



## ENERGETICS

- Crodux
- HEP
- HEP Plin
- INA
- JANAF
- Petrokemija
- Plinacro
- PPD



## AGRICULTURE

- Ministry of Agriculture
- Paying Agency in Agriculture



## DEFENCE & SAFETY

- Ministry of Defence
- Ministry of the Interior
- Ministry of Security (B&H)
- State Protection & Rescue Administration



## STATE ADMINISTRATION

- APIS IT
- Croatian Institute for Pension Insurance
- Ministry of Construction
- Ministry of Information Society (MK)
- Ministry of Justice
- Zagreb Holding



## PRIVATE ENTERPRISE

- HT Eronet
- Metronet
- Podravka
- Tisak
- VIPNet



## FINANCE

- Allianz
- Croatia Insurance
- ERSTE BANK
- FINA
- HNB
- HPB
- HYPO BANK
- PBZ



## EDUCATION

- Croatian Academic and Research Network
- Ministry of Science and Education



## PUBLIC COMPANIES

- Croatian Waters
- Croatian Forests
- Transmitters and Communications



# ICT Solutions for Future Railways

## Complex Turn-Key Solutions

Licencing, HW, SW, Maintenance and Support



### ERP

Best Industry Practices



### LAM

A place for everything  
and everything in its  
place



### ISPRO

Multichannel System  
for Ticket Sales and  
more



# Thank you for your attention!

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